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| <p><b>Section VI</b></p>  | <p><b>Scientific Conduct</b></p> <ul style="list-style-type: none"> <li>• Ethics with respect to science and research</li> <li>• Intellectual honesty and research integrity</li> <li>• Scientific misconduct : Falsification, Fabrication, and Plagiarism (FFP)</li> <li>• Redundant publications: duplicate and overlapping publications, salami slicing</li> <li>• Selective reporting and misrepresentation of data</li> </ul>  | <p>5</p> |
| <p><b>Section VII</b></p> | <p><b>Publication Ethics</b></p> <ul style="list-style-type: none"> <li>• Publication ethics: definition, introduction and importance</li> <li>• Best practices / standards setting initiative and guidelines: COPE, WAME, etc.</li> <li>• Conflicts of interest</li> <li>• Publication misconduct: definition , concept, problems that leads to unethical behavior and vice versa, types</li> <li>• Violation of publication ethics, authorship and contributor ship</li> <li>• Identification of publication misconduct, complaints and appeals</li> <li>• Predatory publishers and journals</li> </ul> <p><b>PRACTICE:</b></p> <p><b>Open Access Publication:</b></p> <ul style="list-style-type: none"> <li>• Open access publication and initiatives</li> <li>• SHERPA / ROMEO online resource to check publisher copyright &amp; self – archiving policies</li> <li>• Software tool to identify predatory publication developed by SPPU</li> <li>• Journal finder / journal suggestion tool viz. JANE, Elsevier Journal Finder, Springer Journal Suggester, etc</li> </ul> <p><b>Publication Misconduct:</b></p> <p>A. Group Discussion (2hrs)</p> <ol style="list-style-type: none"> <li>1. Subject specific ethical issues, FFP, authorship</li> <li>2. Conflicts of interest</li> <li>3. Complaints and appeals : examples and fraud from India and abroad</li> </ol> <p>B. Software tools (2hrs)</p> <p>Use of plagiarism software like Turnitin, urkund and other open source software tools</p> | <p>7</p> |
|                           |   | <p>4</p> |
|                           |   | <p>4</p> |

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|  | <p><b>Databases and Research Metrics:</b></p> <p>A. Databases (4 hrs)</p> <ol style="list-style-type: none"><li>1. Indexing databases</li><li>2. Citation databases: Web of Science, Scopus, etc</li></ol> <p>B. Research Metrics (3hrs)</p> <ol style="list-style-type: none"><li>1. Impact Factor of journal as per Journal Citation Report, SNIP, SJR, IIP, Cite Score</li><li>2. Metrics: h-index, g index, i10 index, altmetriics</li></ol> | 7 |
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|-------------------------|--|--|
| <p>***102</p>           | <p style="text-align: center;"><b>Statistics and Computer Fundamentals</b></p>   | <p style="text-align: center;"><b>60</b></p>   |
| <p><b>Section I</b></p> | <ol style="list-style-type: none"> <li>1. Generations of Computer (I-V)</li> <li>2. Block Diagram of a Computer</li> <li>3. Functions of the Different Units:<br/>Input unit, Output unit, Memory unit, CPU (ALU+CU)</li> <li>4. Input &amp; Output Devices:<br/><b>Input Devices:</b> <ol style="list-style-type: none"> <li>a. Keyboard,</li> <li>b. Point and draw devices: mouse, joystick, track ball, light pen</li> <li>c. Data Scanning devices: image scanner, OCR, OMR, MICR, Bar code reader, card reader</li> <li>d. Voice Recognition Device</li> <li>e. Digitizers</li> </ol> <b>Output Devices:</b> <ol style="list-style-type: none"> <li>a. Monitor</li> <li>b. Printer: laser printer, ink jet printer, dot-matrix printer</li> <li>c. Projector</li> </ol> </li> <li>5. Memories [Memory hierarchy] <ol style="list-style-type: none"> <li>a. Registers [Types of Registers]</li> <li>b. Cache Memory</li> <li>c. <b>Primary Memory:</b> <ol style="list-style-type: none"> <li>i) RAM <ol style="list-style-type: none"> <li>a) How data is stored in a RAM</li> <li>b) DRAM and SRAM</li> </ol> </li> <li>ii) ROM <ol style="list-style-type: none"> <li>a) ROM BIOS/ Firmware</li> <li>b) Types of ROM</li> </ol> </li> </ol> </li> <li>d. <b>Secondary Memories:</b> <ol style="list-style-type: none"> <li>i) <b>Hard disk</b> <ol style="list-style-type: none"> <li>a) Structure of a hard disk, how data is stored in a hard disk, concept of tracks, sectors, clusters, cylinders</li> <li>b) Formatting of hard disc (low level formatting and high level formatting)</li> </ol> </li> <li>ii) <b>Floppy [data storage mechanism]</b></li> <li>iii) <b>CD [data storage mechanism]</b></li> <li>iv) <b>USB</b></li> </ol> </li> </ol> </li> <li>6. Software<br/><b>System Software</b> <ol style="list-style-type: none"> <li>a. <b>Operating System:</b> <ol style="list-style-type: none"> <li>i. Functions of O/S</li> <li>ii. Types of O/S</li> </ol> </li> <li>b. <b>Program Language Translators:</b> <ol style="list-style-type: none"> <li>i. Assembler</li> <li>ii. Compiler</li> <li>iii. Interpreter</li> </ol> </li> <li>c. <b>Utility Programs</b></li> <li>d. <b>Communication Software</b></li> <li>e. <b>Performance Monitoring Software</b></li> </ol> </li> </ol> | <p style="text-align: center;">5</p> <p style="text-align: center;">5</p> <p style="text-align: center;">5</p> |

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|------------|---|----|
| Section II | <p>7. Application Software</p> <p>8. Software hierarchy and dependence between the different layers</p> <p>9. <b>Computer Languages:</b></p> <p>i. Machine language</p> <p>ii. Assembly language</p> <p>iii. High level language</p>  |    |
|            | <p><b>Descriptive statistics:</b></p> <p><b>Measures of Central tendency-</b> mean, median, mode</p>  |    |
|            | <p><b>Measures of dispersion-</b> Range, mean deviation, standard deviation.</p>  | 5  |
|            | <p><b>Index numbers, Analysis of time series.</b></p>   |    |
|            | <p><b>Correlation &amp; Regression analysis</b></p>   | 5  |
|            | <p><b>Probability:</b> Binomial Distribution, Poisson Distribution, Normal Distribution. Geometrical distribution, correlated measurements.</p>   | 5  |
|            | <p><b>Variance-</b> measures of relationship, covariance's, Karl Pearson's Correlation coefficient, Measures of skewness, kurtosis, Spearman Rank correlation.</p>  | 5  |
|            | <p><b>Sampling &amp; statistical inferences:</b> Types of sampling, Sampling &amp; non-sampling errors, Sampling distribution- distribution of mean, proportion, student' <i>t</i>, Chi-square test, <i>F</i>- distributions, degree of freedom, central limit theorem &amp; statistical inferences</p>   | 10 |
|            | <p><b>Testing of Hypothesis-</b>test statistics &amp; critical region, test of significant attributes, Tests of mean, proportion, variance, difference of two means, two proportions, two variances. student' <i>t</i>, Chi-square, <i>F</i> distributions Z test, Small sample tests- T Test, F test of equality of variance, large sample tests, normal test. P value approach, power of test. <b>Anova-</b> one way &amp; two way techniques</p> | 15 |
| ***103     | <p><b>Subject Specific Paper</b><br/>Curriculum &amp; syllabus will be as per concerned subject and be of Master's level.</p>   | 45 |
|            | <p><b>Computer Fundamentals and Software Applications : Practical</b></p>   |    |
| ***104     | <p><b>MS Office</b></p>   | 30 |
|            | <p>i) Microsoft Word</p>  |    |
|            | <p>ii) Microsoft Excel</p>  |    |
|            | <p>iii) Microsoft PowerPoint</p>  |    |
|            | <p><b>Software</b></p>  |    |
|            | <p>i) MATLAB</p>  |    |
|            | <p>ii) XPPAUT</p>   |    |
|            | <p>iii) SPSS</p>  |    |
|            | <p>iv) Epi Info</p>   |    |
|            | <p>v) STRATA</p>  |    |
|            | <p>vi) ProQuest</p>   |    |

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|--|--|--|
|  | <ul style="list-style-type: none"><li>vii) Delnet</li><li>viii) SCC</li><li>ix) J-Gate</li></ul> |  |
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# SGT UNIVERSITY

## FACULTY OF HOTEL & TOURISM MANAGEMENT

### FORMAT FOR COURSE CURRICULUM

**Course Title: Advances in Hospitality Operations & Management**

**Credit Units: 04**

**Course Code -**

| L  | T | P/<br>S | SW/F<br>W | TOTAL<br>CREDIT<br>UNITS |
|----|---|---------|-----------|--------------------------|
| 02 | - | -       | 04        | 04                       |

#### **Course Objectives:**

The objective of the course is to make student understand the basic structure organization and function of hospitality industry.

**Pre-requisites:** Knowledge about basics of Hospitality Industry Operations & Management

**Student Learning Outcomes:** The student will be able to:

1. The student will be able to understand the various aspects like planning management & control of operations related to the hospitality industry.
2. The course will also explain the marketing & human resource related functions of the hospitality industry.

#### **Course Contents/Syllabus:**

|  | Weightage (%) |
|--|---------------|
| <b>Module I: Global Scenario of the Hospitality industry</b>   | <b>20%</b>    |
| <b>Descriptors/Topics</b><br>Hospitality industry of world and India. History & origin of hospitality industry, Concepts of Hospitality industry, tenants of hospitality industry( hotels, food service outlets, lodge, inns, airlines, rail and cruise lines, tour and travel operations, events managements, MICE etc ). Current trends in hospitality industry. Future of hospitality industry. |               |
| <b>Module II:- Hotel Operations Challenges &amp; Aspects</b>   | <b>20%</b>    |

|   |                   |
|---|-------------------|
| <p><b>Descriptors/Topics</b><br/> Various operations of hotels ( Front Office, Accommodation management, Food Production and F&amp; B Service).<br/> Concept of control of different operations of the hotel. Departments and their roles and responsibilities.<br/> Interdepartmental coordination and dependence. Importance &amp; objectives of control in hotel operations Security and Engineering, Facility Planning, , Laws related to hospitality</p>                                       |                   |
| <p><b>Module III:- Hospitality Sales &amp; Marketing Techniques</b></p>   | <p><b>20%</b></p> |
| <p><b>Descriptors/Topics</b><br/> The new concepts of Sales &amp; Marketing, types of Service Marketing, Strategic marketing, Social Media Marketing, Segmentation targeting and positioning of hospitality products, New Product development in Hospitality industry, Pricing Strategies in Hospitality product marketing, Marketing research in hospitality industry, Hospitality Products advertising and promotion, Quality Management, Innovation and invention in hospitality marketing.</p>  |                   |
| <p><b>Module IV:- Hospitality Learning &amp; Development</b></p>  | <p><b>20%</b></p> |
| <p><b>Descriptors/Topics</b><br/> The modern concept of Human Resource Management, role and objectives of HRM in hospitality, the recent Human Resource Structure , Recruitment, selection, orientation, placement, training &amp; development and retention in hospitality industry. Work Life balance.<br/> Supervision in hospitality, Managing Productivity and controlling labor costs, Discipline &amp; managing conflict, team building, motivation, Change management, Time management.</p> |                   |
| <p><b>Module V- Strategic Leadership in Hospitality Industry</b></p>  | <p><b>20%</b></p> |
| <p><b>Descriptors/Topics</b><br/> Introduction to supervision in hospitality, managing productivity and controlling labor costs, discipline and managing conflict, team building, motivation, change management, time management.</p>   |                   |

**Pedagogy for Course Delivery:**

- Lecture
- PPT
- Case Study
- Assignment



## Assessment / Examination Scheme

|        |     |          |
|--------|-----|----------|
| Theory | SW  | End Term |
| 50%    | 50% | 100%     |
|        |     |          |

### Theory Assessment: 50%

| Continuous Assessment/Internal Assessment |     |     |      |   | End Term Examination | Total |
|---|-----|-----|------|---|----------------------|-------|
| Components (Drop down)                    | P-1 | C-1 | CT-1 | A |                      |       |
| Weightage (%)                             | 5   | 5   | 15   | 5 | 70                   | 100   |

### Field Work / Self Work: 50%

| Continuous Assessment/Internal Assessment |  |             |  | End Term Examination |  | Total |
|---|--|-------------|--|----------------------|--|-------|
| Components (Drop down)                    |  | Field visit |  | Field report         |  |       |
| Weightage (%)                             |  | 30          |  | 70                   |  | 100   |

### Text & References:

- Robbins, S.P. 2005, Organizational Theory: The structure and design of organizations, 3<sup>rd</sup> Ed, Prentice Hall International.
- Marketing Management , Keller & Kotler 14<sup>th</sup> edition
- Beri, Gc., Marketing Research, Second Edition, Tata McGraw Hill Tourism
- & Cultural Heritage of India by Acharya, Ram, RBSA Publication
- Successful Tourism Planning and Management by Seth, P N, Cross Section Publication, New Delhi

# SGT UNIVERSITY

## FACULTY OF HOTEL & TOURISM MANAGEMENT

### COURSE CURRICULUM

**Course Title:** QUANTITATIVE TECHNIQUES

**Credit Units:** 04

**Course Code:**

| L | T | P/S | SW/F<br>W | TOTAL<br>CREDIT<br>UNITS |
|---|---|-----|-----------|--------------------------|
| 3 | - | -   | 2         | 04                       |

**Course Objectives:**

The objective of the course is to give a conceptual introduction to the field of Statistics (collecting, analyzing, presenting and interpreting data) and its many applications in area of experimental as well as observational research in hospitality and tourism management. The course is application oriented and the mathematical prerequisite is knowledge of algebra.

**Pre-requisites:** Nil

**Student Learning Outcomes:**

- Understanding the different types of statistical tool and techniques in research
- Importance of statistics in research

**Course Contents/Syllabus:**

|   | Weightage (%) |
|---|---------------|
| <b>Module I</b>   | <b>20</b>     |
| <b>Descriptors/Topics</b><br><b>Introduction</b><br>Role of Statistics in Research, Designing a plan for data collection, Exploring and Modeling the Data, Data Structures, Univariate, bivariate and multivariate data, Scales of Measurement, Qualitative and Quantitative data, time series and cross sectional data, Computer and Statistical analysis. <b>Grouping and Displaying Data to Convey Meaning:</b> Frequency distributions Dot plot, histogram, ogive, Stem-and-Leaf Display. Cross tabulation, Scatter Diagrams, Trend line. |               |
| <b>Module II</b>  | <b>20</b>     |
| <b>Descriptors/Topics</b><br><b>Summary Statistics &amp; Corelation:</b> Measures of Central Tendency and Dispersion. Distribution shape, Five-Number Summery, Box Plot. <b>Dispersion:</b> Range, Quartile deviation, Standard Deviation, Variance, Coefficient of Variation.  |               |

|  |           |
|--|-----------|
| Karl Pearson's Coefficient of Correlation, Spearman Rank Correlation, Simple Linear Regression Least Square Method   |           |
| <b>Module III</b>  | <b>20</b> |
| <b>Descriptors/Topics</b><br><b>Probability &amp; Probability Distributions</b><br>Basic terminology, three types of probability, probability rules. Probability Distributions, Random variables, Expected value and variance in decision making, Binomial Distribution, Poisson Distribution, Normal Distribution, Normal Approximation of Binomial Probabilities   |           |
| <b>Module IV</b>   | <b>20</b> |
| <b>Descriptors/Topics</b><br><b>Statistical Inference</b><br>Sampling and Sampling Distribution, Estimation: Point Estimates, Interval estimation for Mean and Proportion ( $\sigma$ known and $\sigma$ unknown case), Determining the sample size in estimation.<br>Testing Hypotheses: Developing Null and Alternative Hypothesis, Type I and Type II errors, One Sample Tests for Mean and Proportion, Two Sample Tests for Mean and Proportion and Inferences about population variances. Anova, Chi Squard Test.  |           |
| <b>Module V</b>  | <b>20</b> |
| <b>Descriptors/Topics</b><br><b>Regression and Time Series</b><br>Simple Linear Regression Model, Least squares Method, Coefficient of Determination, Model Assumptions, Testing for Significance, Using Regression equation for estimation and prediction, interpreting computer solution, residual analysis. Multiple Regression, Multiple Coefficient of Determination, Model Assumptions, Testing for Significance, Using Estimated Regression Equation for Estimation and Prediction. Logistic Regression.<br>Components of Time Series, Smoothing Methods, Trend-Seasonal Analysis |           |

**Pedagogy for Course Delivery:**

- Case study
- PPT

**Lab/ Practicals details, if applicable: NA**

List of Experiments:

**Assessment/ Examination Scheme:**

|                       |                                 |                             |
|-----------------------|---------------------------------|-----------------------------|
| <b>Theory L/T (%)</b> | <b>Lab/Practical/Studio (%)</b> | <b>End Term Examination</b> |
| <b>100%</b>           | -                               | <b>100%</b>                 |

**Theory Assessment (L&T):**

| <b>Continuous Assessment/Internal Assessment</b> |                   |                   |             |                   | <b>End Term Examination</b> |
|--|-------------------|-------------------|-------------|-------------------|-----------------------------|
| <b>Components (Drop down)</b>                    | <b>Class Test</b> | <b>Assignment</b> | <b>Viva</b> | <b>Attendance</b> | <b>External Exam</b>        |
| <b>Weightage (%)</b>                             | 15                | 05                | 05          | 05                | 70                          |

- Internal Components includes: Case study/ Presentations/ Fieldwork/ Viva voce
- At least two internal components must be included

**Text & References**

- Quantitative Techniques , C. R. Kothari, Vikas Publishing House
- A Textbook of Quantitative Techniques, N. P. Bali, P. N. Gupta, C. P. Gandhi, Firewall Media.
- Quantitative Methods:Theory and Applications, J K Sharma, Macmillan Publication House.

# SGT UNIVERSITY

## FACULTY OF HOTEL & TOURISM MANAGEMENT

**Course Title:** Research and Publication Ethics (RPE)

**Credit Units:** 2

**Course Level:** Doctoral

**Course Code:**

| L | T | P/S | SW/F<br>W | TOTAL<br>CREDIT<br>UNITS |
|---|---|-----|-----------|--------------------------|
| 2 | 0 | 0   | 0         | 2                        |

**Course Description:** This course has total 6 modules focusing on the basics of philosophy of science and ethics, research integrity, publication ethics. Hands-on-sessions are designed to identify research misconduct and predatory publications. Indexing and citation databases, open access publications, research metrics (citations, h-index, Impact Factor, etc.), and plagiarism tools will be introduced in this course.

**Course Objective:**

**Pre-requisites:** NIL

### Course Contents/Syllabus:

| Modules  | Weightage (%) |
|--|---------------|
| <b>Module I – Philosophy and Ethics</b>  | <b>14</b>     |
| <b>Descriptors/Topics</b><br>1. Introduction to philosophy; definition, nature and scope, concept, branches<br>2. Ethics: definition, moral philosophy, nature of moral judgments and reactions.   |               |
| <b>Module II – Scientific Conduct</b>  | <b>14</b>     |
| <b>Descriptors/Topics</b><br>1. Ethics with respect to science, social science and research<br>2. Intellectual and research honesty and research integrity<br>3. Scientific misconducts: Falsification, Fabrication and Plagiarism (FFP)<br>4. Redundant publications: duplicate and overlapping publications, salami slicing<br>5. Selective reporting and misrepresentation of data.   |               |
| <b>Module III – Publications Ethics</b>  | <b>22</b>     |
| <b>Descriptors/Topics</b><br>1. Publications ethics: definition, introduction and importance<br>2. Best practices in research / standards-setting initiatives and guidelines: COPE, WAME, etc<br>3. Conflicts of interest<br>4. Research and Publications misconduct: definition, concept, problems that lead to unethical behavior and vice versa, publication types<br>5. Violation of publications ethics, authorship and contributorship<br>6. Identification of publication misconduct, complaints and appeals<br>7. Predatory publishers and journals. |               |

|  |           |
|--|-----------|
| <b>Module IV – Open Access Publishing</b>  | <b>14</b> |
| <b>Descriptors/Topics</b><br>1. Open access publications and initiatives<br>2. SHERPA/RoMEO online resource to check publisher copyright & self-archiving policies<br>3. Software tool to identify predatory publications developed by SPPU<br>4. Journal finder / journal suggestion tools viz. JANE, Elsevier Journal Finder, Springer Journal Suggester, etc. |           |
| <b>Module V – Publication Misconduct</b>   | <b>14</b> |
| <b>A. Group Discussions</b><br>1. Subject-specific ethical issues, FFP, authorship<br>2. Conflicts of interest<br>3. Complaints and appeals: examples and fraud from India and abroad.<br><br><b>B. Software tools</b><br>1. Use of plagiarism software like Turnitin, Urkund and other open source software tools   |           |
| <b>Module VI – Databases and Research Metrics</b>  | <b>22</b> |
| <b>A. Databases</b><br>1. Indexing databases<br>2. Citation databases: Web of Science, Scopus, etc.<br><br><b>B. Research Metrics</b><br>1. Impact Factor of journal as per Journal Citation Report, SNIP, SJR, IIP, Cite Score.<br>2. Metrics: h-index, g index, i10 index, altmetrics  |           |

**Student Learning Outcomes:**

**At the end of this course, the students will be able to get**

- i. Awareness about the publication ethics
- ii. Awareness about the publication misconducts

**Pedagogy for Course Delivery:**

**Classroom teaching, guest lectures, group discussion, and practical sessions.**

**Assessment/ Examination Scheme:**

| Theory L/T (%) | Lab/Practical/Studio (%) | End Term Examination |
|----------------|--------------------------|----------------------|
| 100%           | -----                    | 100%                 |

**Theory Assessment (L&T):**

| Continuous Assessment/Internal Assessment |            |                    | End Term Examination |
|---|------------|--------------------|----------------------|
| Components (Drop down)                    | Attendance | Class Tests/Quizes |                      |
| Weightage (%)                             | 5          | 35                 | 60                   |

## References

- Bird, A. (2006). *Philosophy of Science*. Routledge.
- MacIntyre, Alasdair (1967) *A Short History of Ethics*. London.
- P. Chaddah, (2018) *Ethics in Competitive Research: Do not get scooped; do not get plagiarized*, ISBN:978-9387480865
- National Academy of Sciences, National Academy of Engineering and Institute of Medicine. (2009). *On Being a Scientist: A Guide to Responsible Conduct in Research: Third Edition*. National Academies Press.
- Resnik, D. B. (2011). What is ethics in research & why is it important. *National Institute of Environmental Health Sciences*, 1–10. Retrieved from <https://www.niehs.nih.gov/research/resources/bioethics/whatis/index.cfm>
- Beall, J. (2012). Predatory publishers are corrupting open access. *Nature*, 489(7415), 179–179. <https://doi.org/10.1038/489179a>
- Indian National Science Academy (INSA), *Ethics in Science Education, Research and Governance*(2019), ISBN:978-81-939482-1-7. [http://www.insaindia.res.in/pdf/Ethics\\_Book.pdf](http://www.insaindia.res.in/pdf/Ethics_Book.pdf)

**SGT UNIVERSITY**  
**FACULTY OF HOTEL & TOURISM MANAGEMENT**

**COURSE CURRICULUM**

**Course Title: RESEARCH METHODOLOGY**

**Credit Units: 04**

**Course Code:**

| L | T | P/S | SW/F<br>W | TOTAL<br>CREDIT<br>UNITS |
|---|---|-----|-----------|--------------------------|
| 3 | - | -   | 2         | 04                       |

**Course Objectives:**

The objective of the course is to familiarize the PhD scholars with research and its various methods.

The focus of the course is applied and decisional. It aims at providing the relevant inputs to the research scholars so that they could study systematically various complex problems and provide information and solutions for the same

**Pre-requisites:** Nil

**Student Learning Outcomes:**

- Understanding the different types of research methods
- Understanding the tool and techniques of successful research

**Course Contents/Syllabus:**

|  | Weightage (%) |
|--|---------------|
| <b>Module I</b>  | <b>15</b>     |
| <b>Descriptors/Topics</b><br><b>Introduction:</b><br><br>Definitions and types of research; invention, innovation and research; Research, Invention and Axioms, Problem Identification, Research process and steps in conducting research; Review of literature; Planning research – Preparing the Research Proposal, Elements of Research Proposal, Evaluating Research Proposal; Research design; Applications of Research. Science of Logic and Entropy, Macro and micro factors of research environment, Discussion of different classical research papers in different domain, Importance of doctoral confluence or colloquium, Reading Comprehending research papers in leading journals |               |
| <b>Module II</b>   |               |



|   |                  |
|---|------------------|
| <p><b>Designs</b></p> <p>Exploratory Designs: In-Depth Interviews and Focus Groups; Descriptive Research Designs: Survey Methods and Errors; Observation Techniques, Experiments, and Test Markets; Experimental Designs: Validity and Reliability Concerns with Experimental Research Designs, Improving the Internal and External Validity of Experimental Designs. Types of Experimental Research Designs- Pre-experimental Designs, True Experimental Designs and Quasi-experimental Designs</p>  | <p><b>10</b></p> |
| <p><b>Module III</b></p>  |                  |
| <p><b>Gathering and Collecting Accurate Data</b></p> <p>Sampling: Theory, Designs, and Issues in Research – Sampling Terminology, Determining Appropriate Sample Sizes, Probability and Nonprobability Sampling, Steps in Developing a Sampling Plan. Overview of Measurement: Construct Development - Abstractness of the Construct, Determining Dimensionality of the Construct, Construct Validity. Scale Measurement - The Nature of Scale Measurement, Properties of Scale Measurements, Four Basic Levels of Scales - Nominal Scales, Ordinal Scales, Interval Scales, Ratio Scales, Attitude Scale Measurements Used in Survey Research. Questionnaire Design and Issues</p>   | <p><b>15</b></p> |
| <p><b>Module IV</b></p>   |                  |
| <p><b>Descriptors/Topics</b><br/> <b>Modeling and Validation:</b></p> <p>Introduction to Model, Metaphors, Constructs, Relationships, Spatial and Temporal Testing of Model, Predictive Adequacy, Empirical Validity, Falsifiability and Utility, Poppers’ Modeling Method, Transformational Modeling, Assumptions Validations, Clinical Validation, Boundary and Components of Models, Measurement Issues of Variables, Logical Adequacy, Explanatory Potential, Utility of the Model, Back Testing, Stress Testing</p>  | <p><b>20</b></p> |
| <p><b>Module V</b></p>  |                  |
| <p><b>Descriptors/Topics</b><br/> <b>Analytical Tools and Simulation</b></p> <p>Quantitative Tools and Qualitative methods of data analysis; Grey Coefficient, Parametric tests, Non Parametric Tools (Sign Test, Mann Whitney U Test, Kolmogorov-Smirnov Test, Kruskal-Wallis test), Data Envelopment Analysis, Taguchi Optimization, Bivariate Analysis, Logit and Probit Analysis, Monte Carlo Simulation, Decision Tree Analysis; Advance Multivariate analysis - discriminant analysis, cluster analysis, factor analysis and conjoint analysis;<br/> Qualitative Methods: Grounded Theory, Narrative Analysis, Thematic Analysis, Discourse Analysis, Content Analysis, Conversation Analysis, Ethnography, Participant Observation, Interview, Focus Group Discussions, Case Studies, Textual Material: Autobiographical Accounts, Document Analysis</p> | <p><b>20</b></p> |
| <p><b>Module VI</b></p>   |                  |
| <p><b>Descriptors/Topics</b></p>  | <p><b>20</b></p> |

**Report/ Thesis writing:**

Research Communication, Sources of Publication, API Grading and Publication, Impact Factor and Publication, Abstract, Executive Summary, JEL Classification, Reference Methodology, Dissertation, Research Paper, Working Paper, Conceptual Framework, Indexing, Piracy Status, Authentication Tools, Case Studies, Report Writing, Authentication of Conclusion, Relation between review of literature and finding, Gap analysis, Objectives formulation, Methodological issues, International standard of research report

**Pedagogy for Course Delivery:**

- Case study
- PPT

**Lab/ Practicals details, if applicable: NA****List of Experiments:****Assessment/ Examination Scheme:**

| <b>Theory L/T (%)</b> | <b>Lab/Practical/Studio (%)</b> | <b>End Term Examination</b> |
|-----------------------|---------------------------------|-----------------------------|
| <b>100%</b>           | -                               | <b>100%</b>                 |

**Theory Assessment (L&T):**

| <b>Continuous Assessment/Internal Assessment</b> |                   |                   |             |                   | <b>End Term Examination</b> |
|--|-------------------|-------------------|-------------|-------------------|-----------------------------|
| <b>Components (Drop down)</b>                    | <b>Class Test</b> | <b>Assignment</b> | <b>Viva</b> | <b>Attendance</b> | <b>External Exam</b>        |
| <b>Weightage (%)</b>                             | 15                | 05                | 05          | 05                | 70                          |

- Internal Components includes: Case study/ Presentations/ Fieldwork/ Viva voce
- **At least two internal components must be included**